



PARTNERSHIP OVERVIEW

50% of companies
do not reclaim their
foreign VAT

“Due to a lack of awareness and a complex VAT recovery process, companies fail to make reclaims and miss out on what can be substantial refunds. This solution builds on our existing services, makes it easy for companies to reclaim their foreign VAT, cut costs and makes their businesses more competitive.”

Concur

Add Value | Develop Clients | Drive Revenue

Partner with taxback.com and generate a new revenue stream with minimal effort in a matter of weeks. Our Partner Programme is designed for companies who wish to offer their international customers a value-added service that can reduce their overseas business expenses. In return, taxback.com offers commissions for referrals that sign on as taxback.com VAT clients.

The Opportunity

Companies trading internationally can reclaim the Value Added Tax (VAT) on their expenses. However, many companies fail to take advantage of their refund opportunities due to the hassle, multilingual difficulties and lack of awareness in foreign VAT reclaim. Your organisation can optimise client relationships by introducing them to taxback.com, a proven, global VAT refund partner who will help your clients reclaim their foreign VAT.

Benefits for Your Organisation

- Lower the costs of your product/service
- Increase client expenditure due to their lower overall costs
- Increase client retention through new cost saving services
- New revenue stream through taxback.com commissions
- Increase added value to your clients

Benefits for Your Clients

- Cut overseas costs by reclaiming foreign VAT
- Increase cash flow by submitting VAT claims quarterly
- Maximise reclaims through Valuable Data Analysis
- One-stop VAT recovery – we provide a complete VAT solution
- Access to online resources including tracking, live chat and educational tools

How We Support You

As global leaders in VAT recovery we provide high-end support for partners including:

- **World-Class Partner Programme:** Our partners include VISA Europe, Concur, Barclaycard, Informa and GSMA
- **Global coverage, local support and multilingual capabilities:** We have 20 local offices in 17 countries and offer client services in 14 languages
- **Online Reporting:** Taxback.com provides you and your clients with an online reporting facility ensuring transparency and visibility of the claim process
- **Comprehensive Marketing:** We offer robust marketing support and access to our client base for your marketing purposes



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Become a taxback.com Partner

Give your company the competitive advantage, help retain clients and produce additional revenue opportunities.

Taxback.com offers 3 Partner Models with value based on specific corporate objectives:

AFFILIATE PARTNER

Designed as a referral relationship for companies interested in making recommendations to their clients to consider taxback.com services. When their client receives a refund through taxback.com, the affiliate partner receives a referral fee.

ALLIANCE PARTNER

Created for companies who charge VAT on their services and are interested in selling taxback.com services directly to their clients in return for a commission.


PREMIER PARTNER

Developed for organisations that wish to resell taxback.com services under their own brand. This flagship model includes multi-level integration, whitelabelling or co-branding of our VAT recovery solution. This type of partnership would suit companies wishing to expand their service offerings.

To set up a partnership today contact our Alliance Team:

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Taxback.com Headquarters

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